

Title	Author	Type	Publish Date	Cost	Status
A/E/C Industry Economic Forecast	David Wyss	CD/DVD (1 Disk)	2005	\$ 149.00	Checked In
A/E/C Marketing Fundamentals	Michael T. Kubal, Kevin T. Miller, & Ronald D. Worth	Book (242 pages)	2004	\$ 59.00	???
Creating Rainmakers: Then Manager's Guide to Training Professionals to Attract New Clients	Ford Harding	Book (274 pages)	2006	\$ 45.00	Checked In
Design. Market. Grow! Building an Enduring Practice through Expertise, Excellence & Experience	Craig Park	Book (186 pages)	2002	\$ 29.00	Checked In
Economic Turbulence and How it will Affect Our Industry	With Frank Stasiowski AAIA	CD/DVD	2008	\$ 149.00	Checked In
How to Turn Generation Me Into Active Members of Your Association	Cynthia D'Amour	Book (150 pages)	1999	\$ 29.95	???
Marketing Handbook for the Design & Construction Professional	Multiple	Book (473 pages)	2000	\$ 69.95	Checked In
Marketing in the 21st Century for Design Professionals	David A. Stone	Book (116 pages)	2005	\$ 89.00	Checked In
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The Architecture of Value: building your professional practice	Craig Park	Book	??	??	Rec'd from Craig Park Aug 2012
Plan It: A Down to Earth Guide to Market Planning and Budgeting in the Design & Construction Industries	Lisbeth Quebe, FSMPS	Book (103 pages)	2002	\$ 49.00	Rec'd from Craig Park Aug 2012
Professional Services Marketing Articles	Multiple	Articles	Unknown	\$ 40.00	???
Rain Making: The Professional's Guide to Attracting New Clients (1st Addition)	Ford Harding	Book (285 pages)	1994	\$ 14.95	Checked In
Robert's Rules of Order Newly Revised	Henry M. Robert III, www...	Book (197 pages)	2004	\$ 6.95	???
The Art and Science of Proposal Leadership	Mary Beth Perring	CD/DVD	2009	\$ 149.00	Checked In
THE Book on Brainstorming: How to Spark Innovation and Creativity in Your Life and Business	John Storm	Book (100 pages)	2006	Unknown	???
The Introvert's Secret to Networking		CD/DVD (4 Disks)	2009	\$ 149.00	Checked In
The Introvert's Secret to Networking		CD/DVD (4 Disks)	2009	\$ 149.00	Checked In
Wired! How to Crawl Inside Your Client's Mind for Success in Business Development	David A. Stone	Book (147 pages)	2000	\$ 69.00	Checked In
Winning Strategies for Powerful Project Interviews, Q & A Sessions, and Owner Debriefings		CD/DVD (4 Disks)	2010		Checked In
SMPS Nebraska Address Stamp		Self-Inking		\$23	Gave to Leigh S. Oct 2011
Navigating through the Current Economy Webinar		One CD/DVD	24-Oct-08		Checked in
Highly Effective Business Development Habits for Project Managers		CD/DVD (4 Disks)			Checked In
CPSM Study Guide Version 2.0/ Nov 2010		Bound			3/2012 Lissa Marshall - DLR
CPSM Study Guide Version 2.0/ Nov 2010		Bound			2/2012 Mimi True - Leo Daly
CPSM Study Guide Version 2.0/ Nov 2010		Bound			2-2012 Erin Seghers - Wilson
CPSM Study Guide materials		CD			3/2012 Lissa Marshall - DLR
CPSM Study Guide materials		CD			Checked In
How to use the SF330 Form to Your Adv.		CD/DVD			Checked In